



Course Title: IfS' Supply and Value Chain Management for Engineers

Course ID:	Course Type:
ELA133	eLearning
http://www.aiche.org/ela133	

Course Outline

- Module 1: Introduction to Supply Chain Management
 - What is Supply Chain (SC)
 - SC Terms and Definitions
 - Overview of Supply Chain Management (SCM) Topics
 - Key Issues for SC Design and Management
- Module 2: Understanding Supply and Demand
 - Understanding Customer Demand
 - Matching Supply with Demand
 - Inventory Management
 - Optimal Product Availability
- Module 3: Distribution Networks
 - Distribution Network Design
 - Network Frameworks and Decision Making
 - Design Models
 - Transportation Decision Making
- Module 4: Supplier Relationship Management
 - Definitions
 - Supplier Performance Measures
 - Supplier Selection Methods
 - Supplier Performance Criteria
 - Supplier Performance Management
- Module 5: Customer Relationship Management
 - Customer relationship management as a SCM process
 - Strategic customer relationship management process
 - Operational customer relationship management process
 - Customer service management

- Module 6: Establishing Partnerships
 - What is a partnership?
 - The partnership model
 - Applications of partnership model
 - Institutionalizing the partnership process
- Module 7: Supply Chain and Sustainability
 - What is Sustainability?
 - Energy and the Supply Chain
 - Sustainability and Supply Chain Management
 - Key Characteristic of a Sustainable Supply Chain
 - Supply Chain Efficiency
- Module 8: Implementing a Supply Chain
 - The Seven Steps to Implementing a Sustainable Supply Chain
 - Culture
 - Educate the organization on sustainability
 - Complete a sustainability audit of our company's supply chain
 - Determine goals and objectives for the sustainable supply chain
 - Determine what actions need to take place in order to meet the objectives
 - Measure the sustainability progress
 - Benchmarking
 - Obstacles to Implementation
- Final Exam