Technology Challenges and Opportunities in Commercializing Industrial Biotechnology
www.aiche.org/cib

The 4th Technology Challenges and Opportunities in Commercializing Industrial Biotechnology workshop will be held September 9-10, 2020 in San Diego, CA. It will be organized by the Society for Biological Engineering. This 2 day workshop features presentations, case studies and interactive discussion on several key areas to highlight the greatest opportunities and hurdles in the developing field of industrial biotechnology for the production of fuels and chemicals. Focus areas will include integrated strain and process design/development, techno-economic analysis, process scaling, and supply chain/logistics. By bringing together leaders in industry, academia, government, and investment to address this timely subject, the workshop will contribute to the continued growth and success of industrial biotechnology.

Conference Chairs

- Bo Chen, Genomatica
- Kirsten Benjamin, Amyris

Several sponsorships are available to allow you, and your organization, to choose a level that meets your recognition and budget goals. As a sponsor, you will be showing this audience, and the larger industrial biotechnology community, your commitment towards supporting a workshop that will benefit the companies in attendance, the industry, and society.

Should you have additional or alternate suggestions for recognition we would be happy to discuss those with you. Please contact Pat Brennan at 646-495-1332 or patrb@aiche.org.

<table>
<thead>
<tr>
<th>Available?</th>
<th>Amount USD</th>
<th>Logo in Book/Web/Signage</th>
<th>Logo in Promo Emails</th>
<th>Exhibit Table?*</th>
<th>Complimentary Reg**</th>
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*Exhibit space includes: 6’ draped table, 2 chairs, ID sign, electricity and waste basket.

**Complimentary registrations include technical program & workshop meals.
At each sponsor level there are several options for recognition listed below. Sponsors will be recognized on general signage, in the program book, and on the workshop website based on the levels in the table. Additional recognition will be given on-site based on the package chosen within each sponsorship level.

**Sponsor Package - Details**

**All Sponsors Receive**
- Logo in the workshop program book
- Logo on the workshop website
- Logo on on-site signage thanking sponsors
- Opportunity to leave marketing material on literature table

**Platinum Packages - $10,000 USD**

**Reception Sponsor**
- Prominent signage at the workshop reception
- Four workshop registrations
- Full page color advertisement in program book
- Logo in workshop promotional emails
- Exhibit table - includes 6’ draped table, 2 chairs, ID sign, electricity and waste basket

**Gold Packages - $7,500 USD**

**Lunch Sponsor (2)**
- Exclusive signage during one of two workshop lunches
- Three workshop registrations
- Logo in workshop promotional emails
- Exhibit table - includes 6’ draped table, 2 chairs, ID sign, electricity and waste basket

**Silver Packages - $5,000 USD**

**Workshop Bag/Portfolio/Lanyard Sponsor**
- Corporate logo on item distributed to each attendee
- Two workshop registrations
- Logo in workshop promotional emails
- Exhibit table - includes 6’ draped table, 2 chairs, ID sign, electricity and waste basket

**Workshop Session Sponsor**
- Prominent signage during one of the workshop sessions
- Two workshop registrations
- Logo in workshop promotional emails
- Exhibit table - includes 6’ draped table, 2 chairs, ID sign, electricity and waste basket

**Bronze Packages - $2,500 USD**

**Coffee Break Sponsor**
- Prominent signage at one break session
- One workshop registrations
• Logo in workshop promotional emails
• Exhibit table - includes 6’ draped table, 2 chairs, ID sign, electricity and waste basket

**Aluminum Packages - $1,500 USD**
• One workshop registration
• Logo in workshop promotional emails

**Exhibit Package - $2,000 USD**
• One workshop registration
• Exhibit table - includes 6’ draped table, 2 chairs, ID sign, electricity and waste basket

*Please contact Pat Brennan at 646-495-1332 or patrb@aiche.org to discuss the best sponsorship opportunity for your organization.*
Sponsorship Reservation Form

CONTACT/INVOICE INFORMATION

Name: ___________________________________           Title: ________________________________
Company: ____________________________________________________________
Address: _______________________________   City, State, Zip: ______________________________
Phone: ________________________________           Email: ________________________________

☐ Platinum ..................$10,000   ☐ Gold.............................$7,500   ☐ Silver..................$5,000
☐ Bronze..........................$2,500   ☐ Aluminum..................$1,500   ☐ Exhibit ..................$2,000

Package Chosen: ________________________________________________________________
Amount Enclosed:__________________________

Signing below indicates your acceptance of the sponsorship package selected and the terms on conditions on the following page.

PAYMENT

☐ American Express     ☐ MasterCard     ☐ Visa     ☐ Discover     ☐ Check/Please Invoice

__________________________________________     ______________________________
Account Number           Expiration Date

__________________________________________     ______________________________
Name (as it appears on card)     Signature

Completed forms can be emailed to patrb@aiche.org, faxed to 646-495-1501, or mailed to: American Institute of Chemical Engineers, 120 Wall Street, 23rd Floor, New York, NY 10005.
1. Acceptability of Exhibits All exhibits shall serve the interests of the members of AIChE and shall be operated in a way that will not detract from other exhibits or from the Exhibition. Exhibit Management determines acceptability of persons, things, conduct and/or printed matter and reserves the right to require the immediate withdrawal of any exhibit which is believed to be injurious to the purpose of the Association. All exhibits will remain within space described. In the event of such restriction or eviction, AIChE is not liable for any refund of exhibit fees, or any other exhibit-related expense.

2. Sponsorship Packages Standard sponsorship package details can be found in the meeting sponsorship prospectus. Any custom sponsorship packages will be agreed to in writing between the American Institute of Chemical Engineers (AIChE) and Sponsor.

3. Payment Full payment must accompany the exhibitor and sponsor reservation unless a special payment arrangement has been approved by AIChE and attached to this agreement. Payments should be remitted directly to AIChE by wire transfer, check, cash or credit card. All payments must be received in full 30 days before the meeting start date. Exhibitor and sponsor registrations made 29 days or less to the meeting start date must be paid in full, no alternative payment arrangements will be made.

4. Assignment of Space Exhibit location assignments are assigned approximately 30-45 days prior to the meeting start date with priority based on the date of payment. Registrations not paid in full 30 days prior to meeting start date will not be assigned a table location until full payment is made.

5. Care of Exhibits Nothing shall be posted on, nailed, screwed or otherwise attached to columns, walls, floors or other parts of the building or furniture. Distribution of promotional gummed stickers or labels is strictly prohibited. Any property destroyed or damaged by an exhibitor must be replaced or restored to its original condition by the exhibitor or at the exhibitor’s expense.

6. Exhibit Fees Fees for exhibit rental, including dates during which promotional rates may apply, are set forth in the Exhibitor Prospectus. A listing of the items included in the standard exhibitor package appears in the same section.

7. Eligibility Only the company named on this contract will be used in exhibitor and sponsor recognition opportunities by AIChE. No subsidiaries or secondary company units will be permitted in the same contract.

8. Marketing / Promotions AIChE has authorization to use the exhibitor or sponsor logo and/or images for marketing purposes in all media. Company logos must be submitted in a timely manner (based on marketing deadlines). Logos will be used as submitted by the exhibitor or sponsor. Any additions or changes must be added to the logo file by the exhibitor or sponsor. AIChE reserves the right to refuse placement of any graphic and/or image that it believes to be objectionable for any reason.

9. Insurance & Required Certificate of Insurance The Exhibitor understands that neither AIChE nor the venue maintains insurance covering the Exhibitor’s property and it is the sole responsibility of the Exhibitor to obtain such insurance.

If required, Exhibitor agrees to obtain and keep in force, during the term of occupancy and use of the facility, policies of General Liability Insurance, specifically including the Premises-Operations and Personal Injury Liability with limits not less than $1,000,000 CSL CSL (combined single limit each accident), and, if applicable, Worker’s Compensation insurance to statutory limits in the jurisdiction where the meeting is held, Employer’s Liability insurance with limits not less than $500,000 CSL, and Automobile Liability insurance covering all owned, non-owned and hired vehicles with limits not less than $1,000,000 CSL per occurrence. Exhibitor agrees to include “American Institute of Chemical Engineers” and the meeting venue in the General and Auto Liability policies as additional insureds thereunder. Exhibitor insurance will be considered primary of any similar insurance carried by AIChE or the meeting venue. Exhibitor Commercial General Liability and Automobile Liability policies to contain standard Waiver of Subrogation provision. AIChE will notify Exhibitor when insurance is required.

Such Certificate of Insurance must be provided to AIChE no less than 21 days before the proposed exhibit date. All policies of insurance will be with insurance companies rated by A. M. Best Company as an A-VII or better or otherwise acceptable to AIChE.

10. Cancellation by Exhibitor All reservations cancelled by 5 PM EST 30 days prior to meeting start date will receive a 75% refund. (A 25% processing fee is charged on all cancellations received more than 30 days before the meeting.) Cancellations received less than 29 days prior to meeting start date are not eligible for refund. In the event payment has not been made at time of cancellation, you will be invoiced for the balance due.

11. Cancellation by Sponsor There are no refunds or credits for sponsorship cancellations once payment has been received.

12. Cancellation or Postponement of Event by AIChE AIChE may decide to cancel or postpone the event, in its sole discretion. If AIChE postpones said event, sponsorship funds will be carried forward to the rescheduled event. If AIChE cancels said event, AIChE will consider a refund on a case-by-case basis depending on a number of factors including the sponsor-related expenses already incurred by AIChE and the already accrued visibility of sponsorship.

13. Exclusivity AIChE events are offered to all potential sponsors without exclusivity.

14. Indemnification and Hold Harmless Exhibitor or Sponsor agrees to indemnify, defend and hold harmless AIChE, the event facility, the owner of such facility, and the city in which this event is being held, and their respective officers, agents and employees, from and against all bodily and personal injury, loss, claims, or damage to any person or any property arising in any way from the Exhibitor company, its employees, agents, licensees, contractors or customers.

AIChE shall not be responsible for loss or damage to displays or goods belonging to Exhibitor or Sponsor.

15. Resolution of Disputes If a dispute or disagreement arises between Exhibitor or Sponsor and AIChE or between two or more Exhibitors or Sponsors, such dispute will be reviewed by AIChE. To address such dispute, the Exhibitor(s) or Sponsor(s) must present a document in writing to AIChE stating the dispute in detail. AIChE will take immediate action to review the dispute, evaluate its merit and make a ruling. All decisions made by AIChE are final.

16. Acceptance All terms and conditions are in effect once the Exhibitor or Sponsor signs the registration form. This agreement shall not be binding on AIChE until received and accepted by AIChE.

17. Miscellaneous This Agreement supersedes any prior oral or written understanding between AIChE and Exhibitor or Sponsor, and may not be amended or modified except in writing signed by both parties. This Agreement shall be governed by and construed in accordance with the laws of the State of New York.