

7th Commercializing Industrial Biotechnology Event

May 13th – 15th, 2025 - MIT Samberg Conference Center, Cambridge, MA

<https://www.aiche.org/sbe/conferences/commercializing-industrial-biotechnology/2025>

The Commercializing Industrial Biotechnology conference spotlights best practices, lessons learned, and technology innovations for accelerating commercial production of bio-based products. This is the premier conference focused on scale-up and commercialization of new products in the synthetic biology, fermentation-based products, and industrial biotechnology space.

Conference Chairs

- **Jason Ryder**, University of California Berkeley
- **Christine Santos**, Manus Bio

Organizing Committee

- **Bo Chen**, Genomatica
- **Brian Davison**, Oak Ridge National Laboratory
- **Emily Greenhagen**, Ginkgo
- **Olivier Rolland**, L'Oreal
- **Kirsten Benjamin**, Pivot Bio

Reasons to Attend

- **Hear hard-won lessons from industry veterans**
- **Draw inspiration for your own technology development efforts**
- **Learn about new enabling technologies, products, market needs, and companies**
- **Network with technology leaders, and find new funders, collaborators, or teammates**
- **Gain visibility for your company & technology**

Why Sponsor?

As a sponsor, you will be showing this audience of senior leaders your commitment to supporting these efforts that should benefit the companies in attendance, the industry, and society. Several levels of sponsorship are available to allow you, and your organization, to choose a level that meets your budget and recognition goals.

Should you have additional or alternate suggestions for recognition we would be happy to discuss those with you. Please contact Teneyke Smith at 917-968-5900 or tenes@aiche.org.

Thank you, in advance, for your support in making the CIB conference a success in 2023!





All Sponsors receive the following core benefits

- Thank you from the Event Chairs
- Logo on the conference website
- Logo on on-site signage thanking sponsors

Sponsorship Package Details and Exclusive Options

At each sponsor level there are several options for recognition listed on the following pages. In addition to the overall sponsorship recognition, sponsors will receive exclusive branding opportunities based on the package chosen with each sponsorship level.

PLATINUM SPONSORSHIPS

Reception Sponsor – \$12,500 (limit of 2)

- Prominent signage at the Cocktail Reception
- Drinks served at or near exhibit booth
- Promotion from conference chair prior to Reception
- Host branded sponsor logo napkins during the Reception
- Four registrations
- Full page color advertisement in program book
- Logo in promotional emails
- Exhibit space

Sponsored Presentation – \$10,000 (limit of 2)

- Can host one sponsored presentation on the main program
- Receive Prominent signage during your Conference sessions
- Speak on the main stage, with full AV setup
- Will receive promotion about presentation in conference agenda/materials
- 3 Conference registrations
- Exhibit space

GOLD SPONSORSHIPS

Welcome Bag Sponsor – \$8,000 (exclusive)

- Corporate logo on bag distributed to each attendee
- Can distribute bags to all attendees during Registration
- Can include an insert of Sponsor collateral in all Welcome bags
- Two registrations
- Logo in event promotional emails
- Exhibit space

Badge/Lanyard Sponsor – \$7,500 (exclusive)

- Corporate logo on item distributed to each attendee
- Two registrations
- Logo in promotional emails
- Exhibit space



Dedicated Email Sponsor - \$7,500 (limit of 2)

- Dedicated email sent on your company's behalf to all registered attendees before, during or after the event
- Two registrations
- Logo in promotional emails
- Exhibit space

Agenda Session Sponsor - \$7,500

- Prominent signage during one of the event sessions
- Can Sponsor one existing presentation on the main program during the event
- Will take place in main conference theatre
- Will receive promotion about presentation Sponsorship in conference agenda/materials
- Two registrations
- Logo in promotional emails
- Exhibit space

SILVER SPONSORSHIPS

Roundtable Session Sponsor - \$5,000 (limit of 4)

- Personal signage at your Table discussion
- Can host one open group discussion on pressing market issue
- Can have roundtable topic exclusivity on question/market issue that is discussed
- Can receive private table/room to host discussion
- Will receive promotion about roundtable topics/times in conference agenda/materials
- Two registrations
- Logo in promotional emails
- Exhibit space

Coffee Break Sponsor - \$5,000 (limit of 3)

- Prominent signage at one break session
- Drinks or Snacks served at or near exhibit booth
- Promotion from conference chair prior to Break
- Host branded sponsor logo cups during the Break
- Two registrations
- Logo in promotional emails
- Exhibit space

BRONZE SPONSORSHIPS

Exhibit Package - \$2,500

- One registration
- Exhibit space

Branding Package – \$2,500

- Two registrations
- Branding as Sponsor on Onsite Signage, website and program



Sponsorship Reservation Form

Contact Information

Name (First/Given Last/Family): _____ Position Title: _____

Company Name (as you wish it to appear): _____

Physical Mailing Address: _____

City, State, Postal Code, Country: _____

Telephone: _____ Email: _____

Web Address (your logo will link to this url on the conference website): _____

Signature Required for Sponsorship Confirmation

By signing below you acknowledge that you have read and agree to abide by the terms and conditions enclosed in this sponsorship prospectus.

Signature: _____ Date: _____

Sponsorship/Exhibit Level

Please indicate your selected sponsorship level: _____

Indicate your selected benefits (see previous pages for options): _____

Amount (total amount of your selected sponsorship and/or exhibit product(s): _____

Payment

Select Choice of Payment: ☐ Check or Money Order Payable to AIChE/Invoice ☐ Credit Card ☐ Wire Transfer

For Check or Money Order/Invoice Indicate PO# (if required for invoice): _____

For Credit Card

☐ American Express ☐ Mastercard ☐ Visa ☐ Discover ☐ Diner's Club

Name (as it appears on card): _____ Account Number: _____

Expiration Date: _____ Billing Postal Code of Card: _____

Signature Required for Payment by Credit Card: _____ Date: _____

Completed forms can be emailed to tenes@aiche.org, faxed to 646-495-1501, or mailed to:
American Institute of Chemical Engineering, Attn: Teneyke Smith, 120 Wall Street, 23rd Floor, New York, NY 10005

Sponsor Terms and Conditions

1. Acceptability of Exhibits All exhibits shall serve the interests of the members of AIChE and shall be operated in a way that will not detract from other exhibits or from the Exhibition. Exhibit Management determines acceptability of persons, things, conduct and/or printed matter and reserves the right to require the immediate withdrawal of any exhibit which is believed to be injurious to the purpose of the Association. All exhibits will remain within space described. In the event of such restriction or eviction, exhibit fees and any other exhibit-related expense may not be refunded.

2. Sponsorship Packages Standard sponsorship package details can be found in the meeting sponsorship prospectus. Any custom sponsorship packages will be agreed to in writing between the AIChE and Sponsor.

3. Payment Full payment must accompany the exhibitor and sponsor reservation unless a special payment arrangement has been approved by AIChE and attached to this agreement. Payments should be remitted directly to AIChE by wire transfer, check, cash or credit card. All payments must be received in full 30 days before the meeting start date. Exhibitor and sponsor registrations made 29 days or less to the meeting start date must be paid in full, no alternative payment arrangements will be made.

4. Assignment of Space Exhibit location assignments are assigned approximately 30-45 days prior to the meeting start date with priority based on the date of payment. Registrations not paid in full 30 days prior to meeting start date will not be assigned a booth location until full payment is made.

5. Care of Exhibits Nothing shall be posted on, nailed, screwed or otherwise attached to columns, walls, floors or other parts of the building or furniture. Distribution of promotional gummed stickers or labels is strictly prohibited. Any property destroyed or damaged by an exhibitor must be replaced or restored to its original condition by the exhibitor or at the exhibitor's expense.

6. Exhibit Fees Fees for exhibit rental, including dates during which promotional rates may apply, are set forth in the Exhibitor Prospectus. A listing of the items included in the standard exhibitor package appears in the same section.

7. Eligibility Only the company named on this contract will be used in exhibitor and sponsor recognition opportunities by AIChE. No subsidiaries or secondary company units will be permitted in the same contract.

8. Marketing / Promotions AIChE has authorization to use the exhibitor or sponsor logo and/or images for marketing purposes in all media. Company logos must be submitted in a timely manner (based on marketing deadlines). Logos will be used as submitted by the exhibitor or sponsor. Any additions or changes must be added to the logo file by the exhibitor or sponsor. AIChE reserves the right to refuse placement of any graphic and/or image that it believes to be objectionable for any reason.

9. Insurance & Required Certificate of Insurance The Exhibitor understands that neither AIChE nor the venue maintains insurance covering the Exhibitor's property and it is the sole responsibility of the Exhibitor to obtain such insurance. Exhibitor agrees to obtain and keep in force, during the term of occupancy and use of the facility, policies of General Liability insurance, specifically including the Premises-Operations and Personal Injury Liability with limits not less than \$1,000,000 CSL (combined single limit each accident), and, if applicable, Worker's Compensation insurance to statutory limits in the jurisdiction where the meeting is held, Employer's Liability insurance with limits not less than \$500,000 CSL, and Automobile Liability insurance covering all owned, non-owned and hired vehicles with limits not less than \$1,000,000 CSL per occurrence. Exhibitor agrees to include "American Institute of Chemical Engineers" and the meeting venue in the General and Auto Liability policies as additional insureds thereunder. Exhibitor insurance will be considered primary of any similar insurance carried by AIChE or the meeting venue. Exhibitor Commercial General Liability and Automobile Liability policies to contain standard Waiver of Subrogation provision.

Such Certificate of Insurance must be provided to AIChE no less than 21 days before the proposed exhibit date. All policies of insurance will be with insurance companies rated by A. M. Best Company as an A-VII or better or otherwise acceptable to AIChE.

10. Cancellation by Exhibitor All reservations cancelled by 5 PM EST 30 days prior to meeting start date will receive a 75% refund. (A 25% processing fee is charged on all cancellations received more than 30 days before the meeting.) Cancellations

received less than 29 days prior to meeting start date are not eligible for refund. In the event payment has not been made at time of cancellation, you will be invoiced for the balance due.

11. Cancellation by Sponsor There are no refunds or credits for sponsorship cancellations once payment has been received.

12. Cancellation or Postponement of Event by AIChE AIChE may decide to cancel or postpone the event, in its sole discretion. If AIChE postpones said event, sponsorship and exhibit funds will be carried forward to the rescheduled event. If AIChE cancels said event, AIChE will consider a refund on a case-by-case basis depending on a number of factors including the related expenses already incurred by AIChE and the already accrued visibility of sponsorship and exhibits.

13. Change of Conference Format AIChE may decide to change the conference format from in-person to virtual, in its sole discretion. If AIChE changes the format of said event, sponsorship and exhibit benefits will be converted to applicable products offered in the virtual conference platform.

14. Exclusivity AIChE events are offered to all potential sponsors and exhibitors without exclusivity.

15. Indemnification and Hold Harmless Exhibitor or Sponsor agrees to indemnify, defend and hold harmless AIChE, the event facility, the owner of such facility, and the city in which this event is being held, and their respective officers, agents and employees, from and against all bodily and personal injury, loss, claims, or damage to any person or any property arising in any way from the Exhibitor company, its employees, agents, licensees, contractors or customers. AIChE shall not be responsible for loss or damage to displays or goods belonging to Exhibitor or Sponsor.

16. Resolution of Disputes If a dispute or disagreement arises between Exhibitor or Sponsor and AIChE or between two or more Exhibitors or Sponsors, such dispute will be reviewed by AIChE. To address such dispute, the Exhibitor(s) or Sponsor(s) must present a document in writing to AIChE stating the dispute in detail. AIChE will take immediate action to review the dispute, evaluate its merit and make a ruling. All decisions made by AIChE are final.

17. Acceptance All terms and conditions are in effect once the Exhibitor or Sponsor signs the registration form. This agreement shall not be binding on AIChE until received and accepted by AIChE.

18. Confidentiality This Agreement, its terms and the Event are each confidential until publicly announced by AIChE. You may not disclose the existence of this Agreement or the terms of this Agreement to any third party without AIChE's prior written consent. You hereby authorize AIChE to provide your company representative's contact information including address, phone number, fax number and contact person information to the AIChE events and marketing team, and any AIChE vendor contracted to AIChE work for this Event, as well as to the venue owner and its employees, agents and contractors.

19. Independent Contractors The parties shall be independent contractors under this Agreement, and nothing herein shall constitute either party as the employer, employee, agent, or representative of the other party, or both parties as joint ventures or partners for any purpose.

20. No Assignment The rights granted by this Agreement are personal in nature. Sponsor may not assign this Agreement to any third party without the written consent of AIChE.

21. Miscellaneous This Agreement supersedes any prior oral or written understanding between AIChE and Exhibitor or Sponsor, and may not be amended or modified except in writing signed by both parties. This Agreement shall be governed by and construed in accordance with the laws of the State of New York.