

**Sponsorship Prospectus:**  
***7<sup>th</sup> International Conference on Accelerating Biopharmaceutical  
Development***

Virtual • March 8-10, 2021 • [www.aiche.org/accbio](http://www.aiche.org/accbio)

The International Conference on Accelerating Biopharmaceutical Development (AccBio) series is dedicated to strategies, technologies and capabilities that accelerate biopharmaceutical development. The conference is distinct in that it covers all aspects of biological process development bringing together senior thought leaders from across multiple disciplines.

For AccBio 2021, we are planning a three-day conference that will focus on reducing the time and cost of developing high quality biologic medicines. Session topics will include acceleration scenarios for promising drugs; development approaches for varied modalities and markets; ensuring delivery of quality product; leveraging prior knowledge to augment cost and timelines; and continuous/integrated process strategies. We hope these topics stimulate a robust discussion and exchange of ideas on how to more efficiently advance promising medicines to patients.

**Conference Chairs**

- Cleo Salisbury, Genentech
- Gregg, Nyberg, Merk

**Organizing Committee**

- |   |   |
|---|---|
| • Dana Anderson, Denali Therapeutics                    | • Kelvin Lee, University of Delaware                      |
| • Katy Barglow, 4D Molecular Therapeutics               | • Christopher Love, Massachusetts Institute of Technology |
| • Tim Charlebois, Pfizer                                | • Gregory Naugle, Merck                                   |
| • Charles Cooney, Massachusetts Institute of Technology | • Arup Roy, Eli Lilly and Company                         |
| • Rohini Deshpande, Amgen                               | • Jeffrey Salm, Pfizer                                    |
| • Chetan Goudar, Amgen                                  | • Eugene Schaefer, Janssen                                |
| • Aine Hanly, Amgen                                     | • Ganesh Vedantham, Amgen                                 |
| • Brendan Hughes, Bristol-Myers Squibb                  | • Hanne Bak, Regeneron                                    |
| • Brian Kelley, VIR Biotechnology, Inc.                 |   |

**Why Sponsor?**

As a sponsor, you will be showing this audience of senior leaders your commitment to supporting these efforts that should benefit the companies in attendance, the industry, and society. Several levels of sponsorship are available to allow you, and your organization, to choose a level that meets your budget and recognition goals.

Should you have additional or alternate suggestions for recognition we would be happy to discuss those with you. Please contact Pat Brennan at 646-495-1332 or [patrb@aiche.org](mailto:patrb@aiche.org).

Thank you, in advance, for your support in making the AccBio conference a success in 2021.

### All Sponsors Receive the Following Benefits

- Logo on the conference website
- Logo in the virtual conference platform
- Logo and company description on the conference sponsors webpage
- Virtual exhibit booth

### General Sponsor Packages - Details

Below are the sponsor recognition levels and the number of registrations they include. Custom sponsorships are available upon request and can include items such as coffee breaks, networking events, and session sponsorships.

#### **Titanium- \$20,000 USD**

- 8 registrations

#### **Platinum- \$15,000 USD**

- 6 registrations

#### **Gold- \$10,000 USD**

- 4 registrations

#### **Silver- \$7,500 USD**

- 3 registrations

#### **Bronze- \$5,000 USD**

- 2 registrations

#### **Aluminum - \$2,500 USD**

- 1 registration

## Sponsorship Form

### CONTACT/INVOICE INFORMATION

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company (as you wish it to appear): \_\_\_\_\_

Address: \_\_\_\_\_ City, State, Zip \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

☐ Titanium.....\$20,000

☐ Platinum ..... \$15,000

☐ Gold..... \$10,000

☐ Silver.....\$7,500

☐ Bronze ..... \$5,000

☐ Aluminum ..... \$2,500

Sponsorships cannot be confirmed without full payment. Cancellations prior to 30 days before the conference are charged a 25% cancellation fee. No refunds given for cancellations received less than 30 days before to the conference start date.

Amount Enclosed: \_\_\_\_\_

### PAYMENT

☐ American Express    ☐ MasterCard    ☐ Visa    ☐ Discover    ☐ Check/Please Invoice

\_\_\_\_\_  
Account Number

\_\_\_\_\_  
Expiration Date

\_\_\_\_\_  
Name (as it appears on card)

\_\_\_\_\_  
Signature

Completed forms can be emailed to [patrb@aiche.org](mailto:patrb@aiche.org), faxed to 646-495-1501, or mailed to:  
Society for Biological Engineering, 120 Wall Street, 23<sup>rd</sup> Floor, New York, NY 10005.

## Sponsor Terms and Conditions

**1. Acceptability of Exhibits** All exhibits shall serve the interests of the members of AIChE and shall be operated in a way that will not detract from other exhibits or from the Exhibition. Exhibit Management determines acceptability of persons, things, conduct and/or printed matter and reserves the right to require the immediate withdrawal of any exhibit which is believed to be injurious to the purpose of the Association. All exhibits will remain within space described. In the event of such restriction or eviction, exhibit fees and any other exhibit-related expense may not be refunded.

**2. Sponsorship Packages** Standard sponsorship package details can be found in the meeting sponsorship prospectus. Any custom sponsorship packages will be agreed to in writing between the AIChE and Sponsor.

**3. Payment** Full payment must accompany the exhibitor and sponsor reservation unless a special payment arrangement has been approved by AIChE and attached to this agreement. Payments should be remitted directly to AIChE by wire transfer, check, cash or credit card. All payments must be received in full 30 days before the meeting start date. Exhibitor and sponsor registrations made 29 days or less to the meeting start date must be paid in full, no alternative payment arrangements will be made.

**4. Assignment of Space** Exhibit location assignments are assigned approximately 30-45 days prior to the meeting start date with priority based on the date of payment. Registrations not paid in full 30 days prior to meeting start date will not be assigned a table location until full payment is made.

**5. Care of Exhibits** Nothing shall be posted on, nailed, screwed or otherwise attached to columns, walls, floors or other parts of the building or furniture. Distribution of promotional gummed stickers or labels is strictly prohibited. Any property destroyed or damaged by an exhibitor must be replaced or restored to its original condition by the exhibitor or at the exhibitor's expense.

**6. Exhibit Fees** Fees for exhibit rental, including dates during which promotional rates may apply, are set forth in the Exhibitor Prospectus. A listing of the items included in the standard exhibitor package appears in the same section.

**7. Eligibility** Only the company named on this contract will be used in exhibitor and sponsor recognition opportunities by AIChE. No subsidiaries or secondary company units will be permitted in the same contract.

**8. Marketing / Promotions** AIChE has authorization to use the exhibitor or sponsor logo and/or images for marketing purposes in all media. Company logos must be submitted in a timely manner (based on marketing deadlines). Logos will be used as submitted by the exhibitor or sponsor. Any additions or changes must be added to the logo file by the exhibitor or sponsor. AIChE reserves the right to refuse placement of any graphic and/or image that it believes to be objectionable for any reason.

**9. Insurance & Required Certificate of Insurance** The Exhibitor understands that neither AIChE nor the venue maintains insurance covering the Exhibitor's property and it is the sole responsibility of the Exhibitor to obtain such insurance. Exhibitor agrees to obtain and keep in force, during the term of occupancy and use of the facility, policies of General Liability insurance, specifically including the Premises-Operations and Personal Injury Liability with limits not less than \$1,000,000 CSL (combined single limit each accident), and, if applicable, Worker's Compensation insurance to statutory limits in the jurisdiction where the meeting is held, Employer's Liability insurance with limits not less than \$500,000 CSL, and Automobile Liability insurance covering all owned, non-owned and hired vehicles with limits not less than \$1,000,000 CSL per occurrence. Exhibitor agrees to include "American Institute of Chemical Engineers" and the meeting venue in the General and Auto Liability policies as additional insureds thereunder. Exhibitor insurance will be considered primary of any similar insurance carried by AIChE or the meeting venue. Exhibitor Commercial General Liability and Automobile Liability policies to contain standard Waiver of Subrogation provision. ***Such Certificate of Insurance must be provided to AIChE no less than 21 days before the proposed exhibit date. All policies of insurance will be with insurance companies rated by A. M. Best Company as an A-VII or better or otherwise acceptable to AIChE.***

**10. Cancellation by Exhibitor** All reservations cancelled by 5 PM EST 30 days prior to meeting start date will receive a 75% refund. (A 25% processing fee is charged on all cancellations received more than 30 days before the meeting.) Cancellations received less than 29 days prior to meeting start date are not eligible for refund. In the event payment has not been made at time of cancellation, you will be invoiced for the balance due.

**11. Cancellation by Sponsor** There are no refunds or credits for sponsorship cancellations once payment has been received.

**12. Cancellation or Postponement of Event by AIChE** AIChE may decide to cancel or postpone the event, in its sole discretion. If AIChE postpones said event, sponsorship and exhibit funds will be carried forward to the rescheduled event. If AIChE cancels said event, AIChE will consider a refund on a case-by-case basis depending on a number of factors including the related expenses already incurred by AIChE and the already accrued visibility of sponsorship and exhibits.

**13. Change of Conference Format** AIChE may decide to change the conference format from in-person to virtual, in its sole discretion. If AIChE changes the format of said event, sponsorship and exhibit benefits will be converted to applicable products offered in the virtual conference platform.

**14. Exclusivity** AIChE events are offered to all potential sponsors and exhibitors without exclusivity.

**15. Indemnification and Hold Harmless** Exhibitor or Sponsor agrees to indemnify, defend and hold harmless AIChE, the event facility, the owner of such facility, and the city in which this event is being held, and their respective officers, agents and employees, from and against all bodily and personal injury, loss, claims, or damage to any person or any property arising in any way from the Exhibitor company, its employees, agents, licensees, contractors or customers. AIChE shall not be responsible for loss or damage to displays or goods belonging to Exhibitor or Sponsor.

**16. Resolution of Disputes** If a dispute or disagreement arises between Exhibitor or Sponsor and AIChE or between two or more Exhibitors or Sponsors, such dispute will be reviewed by AIChE. To address such dispute, the Exhibitor(s) or Sponsor(s) must present a document in writing to AIChE stating the dispute in detail. AIChE will take immediate action to review the dispute, evaluate its merit and make a ruling. All decisions made by AIChE are final.

**17. Acceptance** All terms and conditions are in effect once the Exhibitor or Sponsor signs the registration form. This agreement shall not be binding on AIChE until received and accepted by AIChE.

**18. Confidentiality** This Agreement, its terms and the Event are each confidential until publicly announced by AIChE. You may not disclose the existence of this Agreement or the terms of this Agreement to any third party without AIChE's prior written consent. You hereby authorize AIChE to provide your company representative's contact information including address, phone number, fax number and contact person information to the AIChE events and marketing team, and any AIChE vendor contracted to AIChE work for this Event, as well as to the venue owner and its employees, agents and contractors.

**19. Independent Contractors** The parties shall be independent contractors under this Agreement, and nothing herein shall constitute either party as the employer, employee, agent, or representative of the other party, or both parties as joint ventures or partners for any purpose.

**20. No Assignment** The rights granted by this Agreement are personal in nature. Sponsor may not assign this Agreement to any third party without the written consent of AIChE.

**21. Miscellaneous** This Agreement supersedes any prior oral or written understanding between AIChE and Exhibitor or Sponsor, and may not be amended or modified except in writing signed by both parties. This Agreement shall be governed by and construed in accordance with the laws of the State of New York.

Sign up as a sponsor today by contacting Pat Brennan

Email: [patrb@aiche.org](mailto:patrb@aiche.org) Phone: 646-495-1332



Sign up as a sponsor today by contacting Pat Brennan  
Email: [patrb@aiche.org](mailto:patrb@aiche.org) Phone: 646-495-1332