Project Management What Unique Things Must Be Considered EPC Heavy Industrial Projects

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In my career:

- ➤ Project Manager
 Small to Midsized Projects
- ➤ Engineering Manager
 Mega Projects (> \$10 Billion)

After explaining to two young engineers why I could not approve their calculation; explaining their thermodynamics error, one said to the other, "I told you he is not the Pointy-Haired Boss in DILBERT."

"Yes, and please close the door behind you. We are behind schedule and running over budget. I have to figure out how we get back on track."



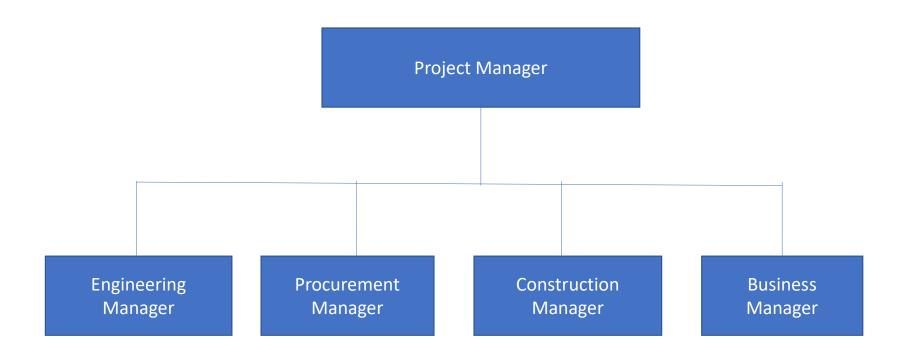
Tonight – An Enjoyable Graduate Level Lecture

- No Differential Equations
- No Exam

Project Management >> Scheduling and Cost Analysis

No Confidential nor Secret Information

Safety is NO Accident!



Engineering Manager (The Conductor, Color in the Blank Spaces)

- ➤ (ChE) Process Engineering (Simulation, H&M Balance, PFD)
- ➤ (ChE/ME) Project Engineering (P&IDs, Equip. Data Sheets, Info. to Others)
- ➤ (ME) Mechanical Equipment Engineering Equipment & Packages
- Environment Engineering (Air, Water, Solid, Environmental Controls)
- ➤ Materials Engineering (Selection, Specifications)
- ➤ Geo Technical Engineering (Soil Conditions)
- Civil Engineering (Concrete)
- ➤ Architectural / Engineering (Buildings)
- ➤ Structural Engineering (Steel)
- ➤ Piping Design (Model/Layout, Stress Analysis, Piping Isometrics, Pipe Hangers)
- ➤ Electrical Engineering (Power, Cathodic Protection)
- ➤ Control Systems Engineering (Instruments, Software, DCS)
- **≻**Etc.

Engineering Manager (con't)

≻Scheduling

- Most Common Tools Primavera, MS Project
- Critical Path
- Staffing

≻Cost Analysis

- FORWARD LOOKING (Accounting is HISTORICAL)
- Estimating (Lang and More Detailed)
- Wage Rate Mix
- Contingency / Senior Management (or Owner) Allowance
- Trends (Non-Variance/ Variance)
- Progress/Performance Cost/Commitment

Procurement Manager

- > Prime Contract Administration
- ➤ Direct Hire Administration
- ➤ Subcontract Administration
- ➤ Purchasing Engineered Equipment
- ➤ Purchasing Bulk Materials
- **≻**Expediting
- ➤ Traffic (Ohio River Clearance, Highway and Rail Clearances)
- ➤ Logistics (Permits for Shipments Roads, Highways)

Construction Manager

- > Superintendents
- > Field Engineers
- ➤ Rigging Engineers
- ➤ Inspection / Quality Control & Assurance
- ➤ Labor Agreements (NMA, GPA, Open Shop, etc.)
- ➤ Craft Availability / Travelers (Estimating and Construction)
 - Craft Training (Especially in Developing Countries)

ALSO

- **≻**Commissioning
- **≻**Startup

Business Manager

- Accounting (Backward Looking HISTORICAL)
- ➤ Payroll / Timekeeper (Allocation of Charges)
- Payment Vendors (Engineered Equipment & Bulks)
- ➤ Management of the Money "Cash Neutral"
- **≻**Taxes
- ➤ Administrative Assistants / Document Control Clerks
- ➤ Human Resources (Visas, as well)
- **≻**Legal
- ➤ Housing (Especially International) Pioneer and Construction
- ➤ Food (Ditto)
- Emergency Response (Evacuation, Fire, Medical, Snakes, etc.)
- Community Relations (Government, Police, Community Relations)



Contract Methodology

Design Bid Build – Competitive – Less Expensive?

Design Build – Cooperative – Less Expensive?



- Lump Sum / Turn Key (Hoover Dam)
 - Well defined scope
 - Grass Roots
 - Lower Unknowns
- Cost Plus (Reimbursable)
 - Not well defined scope
 - Unknown
 - Existing Facilities

Contract / Subcontract Types - Variations

- Unit Rates (Air to Soil Interface)
- Lump Sump with Unit Rates for Extras
- Incentives
 - Safety Good Risk Taking Injuries Home in Your Pocket
 - Quality Rework Customer Satisfaction
 - Schedule Permits, Long Lead Equipment (Pre-FID Work / Cancellations)
- Many Other Variations & Flavors

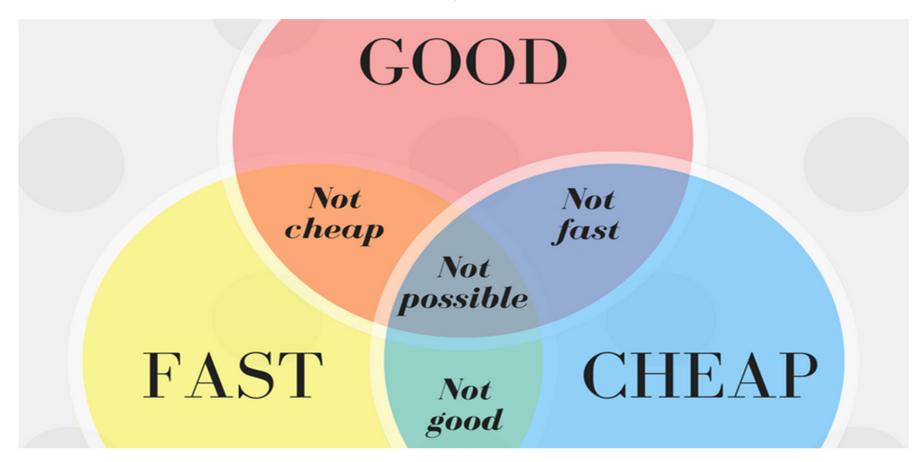


Contract / Subcontract - Risk Assessments

WHO CAN BEST MANAGE AT LEAST COST? Owner or Contractor / Subcontractor?

- **➤** Construction Productivity
- ➤ Asbestos / Lead Paint Abatement
- ➤ Underground Surprises Benzene Mitigation, U/G Obstuctions
- ➤ Unknowns / Unknowables
- ➤ Force Majeure

Choose Any 2 of the 3



FAST / CHEAP / GOOD

- Good / Cheap Well Defined Lump Sum (Grass Roots Plant)
- Good / Fast A Lot of Unknowns and Little Time
 - ➤ Restore Rail Car Loading Facility High Margin Specialty Chemical
 - ➤ Piping Isometrics Design Review, SOE Review, Fabrication, Install
- Fast / Cheap Temporary Facility (Run a Hose, Temp Piping)



Regulatory / Permits

- Expansion of Interstate 70 Denver 12 miles
 - ➤ Permit work 13 years
 - ➤ 8,951 of Pages with 7,307 Pages of Appendices
 - ➤ Senior Government Officials Asked By the Cabinet Secretary
 - >"Did you read all the pages of these documents?"
 - ➤"No" was the emphatic answer

• Keystone XL Pipeline

- ➤ Permit work 12 years
- ➤ Partial Approvals
- ➤ Still not fully Approved

Environmental

- Existing Brownfield Site Prospective Chemical Plant
 - ➤ Open Pit Quarries Trees Backfill
 - ➤ Fly Ash Pond Old Coal Fired Power Plant

External Infrastructure

- ➤ Permits Work with Governmental Agencies
- ➤ Corp of Engineers River Locks and Dams
- ➤ Coast Guard River Traffic
- **≻**Railroad
- ➤ State Highway Expansion
- ➤ Natural Gas
- ➤ Electrical Power Substation, Additional Power Plant Unit
- **≻**Etc.

Ethics

- Chemical Plant 1 of 3 Proposed Locations \$5 Billion Plant
 - ➤ Half River Bottom, Half Up on Two Hills
 - **≻**Laydown
 - **≻**Parking
- Owner of the Site
 - "How Much Will It Take to Recommend My Site?"
 - ➤ "May the Best Site Win"
 - ➤ "You are Such a Boy Scout. I Admire You. Not How I do Business, Though."

Heuristics

- 1. Schedule 2x As Long as First Appears
- 2. Cost 3x as Much as First Appears
- 3. Cost & Schedule Contingency
- 4. If you are just running on track, you will end up behind.
 - There is always unforeseen items around the corner.
- 5. The bitterness of poor quality remains long after the sweetness of low price is long forgotten.

Quality Corrective Action Report

- ➤ Egypt Pipe Welding Inspection
 - Inspector 6 months Full Penetration Welds Error
 - Action: Reinspect all Shots, Grind out and Redo all Errors
- ➤ Waste Treatment Plant Misspelled Word P&ID Notes
 - Threatened Whistleblower
 - 40 Hours of Investigation and Resolution
 - Procedure Says Red Pencil on Master Stick File





Engineered Lifts

- Heavy Vessel Lift (Vit Plant)
- Tight Clearances (Low Sulfur Diesel Hydrotreater)









General Jim Mattis

USMC (Ret.)

Sec of Defense (Former)





LEARNING TO LEAD

JIM MATTIS

and Bing West

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Whatever it Takes...

High Task, High People Relationships

Servant Leadership

Or

What the Project Manager does when his team is at his Christmas Dinner party



What happened to my CAR?