

AIChE Exhibitor Prospectus

2012/2013

Pittsburgh



San Antonio



San Francisco



Connect with Your Target Audience
and Reach Key Decision Makers
at 2012 and 2013 AIChE Meetings.

AIChE Meetings Deliver

- Almost 66% of attendees play an active role in the purchasing process
- The majority of attendees (75%+) work for organizations with greater than \$100MM in annual revenue
- Average attendance 2010-2011:
 - ◆ Annual Meeting: **4,500**
 - ◆ Spring Meeting: **1,100**
 - ◆ Global Congress on Process Safety: **750**



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AIChE Meetings Deliver

The Right Audience: Senior Level Engineers who Influence and Approve Purchases

The Annual Meeting attracts more than 4,500 attendees from the R&D community including industry, government labs and academia. The Spring Meeting and Global Congress on Process Safety focus on industry and are attended by a combined audience of more than 1,500 practicing chemical engineers.

Each meeting delivers key decision makers. When you exhibit at both you reach your targets whether they are in industry or R&D.

Optimum Timing: Meet Key Decision Makers at the Right Point in the Budget Cycle

AIChE Meetings allow you to meet with decision makers at appropriate points in the budget cycle. When you exhibit you reach decision makers with current year needs and those working on preliminary plans for next year.

Ample Opportunities: Tabletop Exhibits in High-Traffic Areas Ensure Foot Traffic

Your chances to meet with prospective customers are multiplied at AIChE Meetings. Exhibits located in the middle of the Meeting flow let you interact with conference attendees throughout the day. And mingle with prospects during networking dinners, opening reception and evening social hours.

Budget-Friendly Pricing: Meet Your Prospects at a Considerably Lower Cost

The tabletop format allows exhibitors to be in the midst of Meeting activities. That ensures more foot traffic than a traditional exhibit located further away from the core activities. And it keeps costs down because you only need a table top display. One pop-up per table is permitted.



San Antonio

The Meetings

AIChE Annual Meeting

The AIChE Annual Meeting is the must-attend conference for chemical engineers working in R&D. The more than 4,500 chemical engineering professionals who attend this annual meeting are actively engaged in developing the latest emerging technologies. They present a prime opportunity for exhibitors.

AIChE Spring Meeting

For chemical engineers working in industry, the AIChE Spring Meeting is a must-attend event. Focused on applications of technology in core process areas and emerging technologies, the AIChE Spring Meeting delivers exhibitors an audience of 1,100 buyers and influencers.

Global Congress on Process Safety

The Global Congress on Process Safety (GCPS) is the largest gathering of chemical process safety professionals in the world. This annual event is the primary forum for practitioners to share practical and technological advances in all aspects of process safety. Reach an audience of more than 550 process safety managers and specialists by exhibiting at this event.



San Francisco

2012-2013 Meetings, Dates and Locations

2012 AIChE Annual Meeting

October 28 – November 2, 2012

David L. Lawrence Convention Center, Pittsburgh, Pennsylvania (Exhibit Dates: October 29 – 31, 2012)

2013 Spring Meeting & 9th Global Congress on Process Safety

April 28 – May 2, 2013

Henry B. Gonzalez Convention Center & Grand Hyatt San Antonio, San Antonio, Texas

(Exhibit Dates: April 29 – May 1, 2013)

2013 AIChE Annual Meeting

November 3 – 8, 2013

Hilton San Francisco Union Square, San Francisco, California (Exhibit Dates: November 4 – 6, 2013)

Fees and Package Details

Early Registration Fee: **\$2,100**

Standard Registration Fee: **\$2,300**

Meeting/Meeting Dates	Exhibit Dates	Early Registration Fee Deadlines
2012 AIChE Annual Meeting (October 28 – November 2, 2012)	October 29 – 31, 2012	Friday, September 7, 2012
2013 Spring Meeting & 9th Global Congress on Process Safety (April 28 – May 2, 2013)	April 29 – May 1, 2013	Friday, March 1, 2013
2013 AIChE Annual Meeting (November 3 – 8, 2013)	November 4 – 6, 2013	Friday, September 6, 2013

NOTE: Standard Registration Fees apply after the above deadline dates.

Your Exhibit Package Includes:

- Three (3) Complimentary Registrations
 - ✓ One (1) Full Meeting & Exhibit Registration – access to sessions, exhibits area, opening reception
 - ✓ Two (2) Exhibit Registrations – access to exhibits area only
- One (1) Electronic Lead Retrieval Capturing System
- One (1) Electricity Source (with 2 outlets)
- One (1) Identification Sign showing company name
- One (1) Skirted Table (6 ft. long x 2 ft. wide x 2.5 ft. high)
- Two (2) Chairs
- One (1) Wastepaper Basket

Payment Policy

Full payment must accompany all exhibitor registrations. Special payment arrangements must be approved in advance by AIChE and written confirmation must be attached to the reservation form. All payments must be received in full 30 days before the meeting start date.

Table Location Assignments are assigned approximately 4-6 weeks prior to the meeting start date. Registrations not paid in full 30 days prior to meeting start date will

not be assigned a table location until full payment is received. Exhibitor Registrations made 29 days or less to the meeting start date must be paid in full, no alternative payment arrangements will be made.

Payments should be made directly to AIChE by wire transfer, check, cash or credit card (see registration form for payment information details).

Cancellation Policy

Meeting	Last Dates for Cancellation Refunds
2012 AIChE Annual Meeting	Friday, September 28, 2012
2013 Spring Meeting & 9th Global Congress on Process Safety	Friday, March 29, 2013
2013 AIChE Annual Meeting	Friday, October 4, 2013

All reservations cancelled by 5 PM EST on the date indicated will receive a 75% refund. (A 25% processing fee is charged on all cancellations received more than 30 days before the Meeting.) Cancellations received after the above dates are not eligible for refund.

For questions or additional information, please email sales@aiche.org.

AIChE Meeting Exhibitor Reservation Form

Please check which AIChE Meeting you are reserving space at:

- 2012 AIChE Annual Meeting**
October 28 – November 2, 2012 (Exhibit Dates: Oct. 29 – 31, 2012)
David L. Lawrence Convention Center, Pittsburgh, Pennsylvania
- 2013 Spring Meeting & 9th Global Congress on Process Safety**
April 28 – May 2, 2013 (Exhibit Dates: April 29 – May 1, 2013)
Henry B. Gonzalez Convention Center & Grand Hyatt San Antonio,
San Antonio, Texas
- 2013 AIChE Annual Meeting**
November 3 – 8, 2013 (Exhibit Dates: Nov. 4 – 6, 2013)
Hilton San Francisco Union Square, San Francisco, California



Please tell us the individual responsible for exhibit logistics. All correspondence regarding on-site exhibit information will be sent to this contact. (Please print clearly.)

Name: _____ Title: _____

Company Name (as you wish it to appear): _____

Mailing Address: _____

City, State, Zip, Country: _____

Phone: _____ Fax: _____ E-mail: _____

Web Address: _____

Tabletop Exhibit Information: (Reserve early to secure discounted rates)

- Early Reservations: \$2,100** **I wish to be in the Process Safety Section (Spring Meeting only)**
 Standard Reservations: \$2,300

Number of Tables: _____ **Amount Enclosed:** _____

Payment:

Total Amount Enclosed: _____

Please check choice of payment:

- American Express Visa Discover MasterCard Diner's Club Check or Money Order

Account Number: _____ Expiration Date: _____

Name (as it appears on card): _____ Signature & Date: _____

Credit Card & Check Payments:

Return this form with credit card information or checks made payable to "AIChE" to:
American Institute of Chemical Engineers, 3 Park Ave., 19th Floor, New York, NY 10016-5991
Attn: Leila M. Mendoza, AIChE Accounting Dept.
Phone: 646-495-1356, Fax: 646-495-1501, Email: leilm@aiche.org
Please refer to Cancellation Policy on page 3

For questions or additional information, please email sales@aiche.org.

Past Meeting Exhibitors

2012 Spring Meeting Exhibitors

Alfa Laval
Aon Affinity
Bayer Technology Services
Biolin Scientific Inc.
Brightson Document Review LLC
Cameron
Canty
Chemstations
Delta Structural Technology LLC
Elliott Group
Elsevier
Enerquip, LLC
EPCON Software
EPI Engineering
EST Group
Fractionation Research Inc.
Hays Affinity
Heinkel - Bolz - Comber
InduMar Products, Inc.
Johnson Matthey Catalysts
Molecular Knowledge Systems
Nalco Energy Service
National Science Foundation
ProSim, Inc.
Samson Controls, Inc.
Southwest Research Institute
Tantaline
Thermo Scientific
United Science
Virtual Materials Group USA
Wiley
Zeeco Inc.

8th Global Congress on Process Safety Exhibitors

ABB
ABS Consulting
AcuTech Consulting Group
aeSolutions
Aon Energy Risk Engineering
ATR Inc
Baker Engineering & Risk Consultants, Inc.
BEAC
Brown Book Shop
CCPS
Chilworth Global
Cognascents Consulting

Colder Products Company
Dakota Software Corporation
DECHEMA
Delta Structural Technology LLC
Det Norske Veritas
DuPont Sustainable Solutions
EEC (Eta Engineering Consultants, PSC)
exida
Exponent
Fauske & Associates, LLC
Fike Video Image Detection
Gateway Group, Inc.
GexCon US
Hothead Technologies, Inc.
Innovatia
Institution of Chemical Engineers
ioMosaic Corporation
Mary Kay O'Connor Process Safety Center
Midland Engineering Limited
Near-Miss Management
NETZSCH Instruments NA, LLC
Omnicl Inc.
Operational Sustainability, LLC
Optimized Systems and Solutions Inc.
PICS
Primatech Inc
Process Improvement Institute, Inc. (PII)
Process Systems Enterprise
ProcessMAP Corporation
Provenance Consulting, LLC
PSRG INC.
Quest Consultants Inc.
Risk Management Professionals
Shell
Siemens Energy, Inc.
Smart Hose Technologies
Smith & Burgess
Systran Technical & Training Services
Tiger Tower
Total Safety

2011 AIChE Annual Meeting Exhibitors

ACS Publications
Advanced Sonic Processing Systems
ANSYS, Inc.

Anton Paar USA
AON
Armfield Inc.
Avantium Crystallization Systems
AVEKA
Biolin Scientific
BTEC
CACHE Corporation
Cambridge University Press
Catacel
CDS Analytical LLC
Chemstations
Colder Products Company
COSMOlogic & CAChe Research
CPFD Software
CRC Press - Taylor & Francis Group LLC
DIPPR
Edibon-USA, LLC
Elsevier
EPI Engineering
Heinkel USA
Hiden Isochema Ltd
Huber - USA
Itasca Consulting Group, Inc.
Kaiser Optical Systems, Inc.
L & C Science and Technology
Micromeritics Instrument Corp.
Molecular Knowledge Systems
Ocean Optics
OCI Company, Ltd.
Pearson
ProSim SA
PSE (Process Systems Enterprise)
Remspec
Renishaw Inc.
Resodyn Acoustic Mixers
Rubotherm NA LLC
SABIC
Savannah River Nuclear Solutions, LLC
SETARAM Inc.
Spectroscopic Solutions, LLC
Springer
Stat-Ease, Inc.
Teledyne Isco
TSI, Inc.
Wiley