



# AIChE<sup>®</sup> 2011

FOUNDATION REPORT

ASSESSMENT SUPPORT RESULTS CHALLENGE

# 2011 AIChE<sup>®</sup> FOUNDATION REPORT

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## Chairman's Letter

September 2011



Looking back at this time last year, before my term as Chair of the AIChE Foundation began, and reflecting on how much we've accomplished together as a Board since, is extremely gratifying for me. All of the accomplishments we've made, from

implementation to development, are a testament to the hard work, dedication, and generous contributions of our trustees and donors.

This has been quite a transformational year for the Institute's fundraising efforts, and I'm delighted to say the momentum keeps building.

In February, we announced a new short-term strategy for the AIChE Foundation that is volunteer driven and sharply focused on the Institute's financial goals. In March, we transitioned from our Where the Need is Greatest Fund into our new AIChE Annual Fund to cultivate new donors, extend our reach to more members, and provide essential financial support for programs that further AIChE's mission.

In the spring, we launched all of our newly structured fundraising committees, including our Major Gifts Committee. It has since developed a major giving

program that supports priority initiatives that enable our profession to have a greater societal impact, while enhancing the technical knowledge, satisfaction and fulfillment that AIChE members gain in their own careers.

Thanks to increased leadership levels of support this year, we have launched two especially important programs:

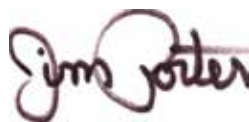
- **AIChE Leadership Challenge: Volunteer Leaders for the Future**, a new subsidized membership program for young professionals led by Institute Leaders and designed to engage, cultivate and create future leaders of AIChE and the profession.
- **Society for Biological Engineering (SBE) BioCatalyst Fund**, created by SBE and the AIChE Foundation to strengthen the bioengineering community through an enhanced student program, education services and training opportunities.

This year has also been an outstanding opportunity for the Institute to raise awareness and increase support for AIChE's new water and energy initiatives, two issues at the heart of the International Year of Chemistry and our upcoming fundraising Gala on November 15th, 2011 at Gotham Hall in NYC.

Finally, this year marks the fifth successful year for ScaleUp, AIChE's corporate-sponsored student membership initiative that is building bridges between industry and chemical engineering undergraduates. This year, however, we have rebranded the program to provide increased value for sponsors, including a virtual recruitment package and enhanced scholarship opportunities that highlight corporate initiatives.

All in all, the progress we have made in 2011, thanks to all of our trustees, corporate and individual supporters, is directly helping to address the Institute's strategic goals and most promising opportunities. I'm grateful to be associated with dedicated professionals like you, and I am confident that as we continue to move forward together, we are setting forth a clear road map for success for years to come.

Sincerely,



Jim Porter

Chair, AIChE Foundation Board of Trustees

## AIChE's Vision is to Provide Value as:

The **Global Leader** of the chemical Engineering profession,

The **Lifetime Center** for professional & personal growth,  
and security of chemical engineers,

The **Foremost Catalyst** in applying chemical engineering  
expertise in meeting societal needs.

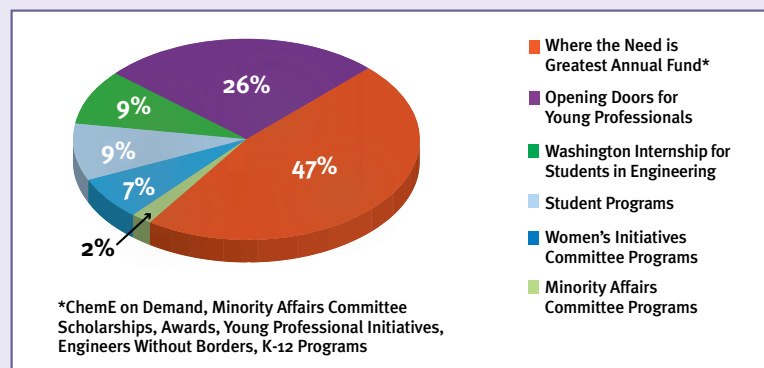
## AIChE Mission:

- Promote excellence in chemical engineering education and global practice
- Advance the development and exchange of relevant knowledge
- Uphold and advance the profession's standards, ethics and diversity
- Enhance the lifelong career development and financial security of chemical engineers through products, services, networking, and advocacy
- Stimulate collaborative efforts among industry, universities, government, and professional societies
- Encourage other engineering and scientific professionals to participate in AIChE activities
- Advocate public policy that embraces sound technical and economic information and that represents the interest of chemical engineers
- Facilitate public understanding of technical issues
- Achieve excellence in operations of the Institute.



## Where Does Your Contribution Go?

# AICHE®



Your donation to AICHE supports the creation and enhancement of programs that further the Institute's mission and enable our profession to have a greater impact on the world.

### Additional programs include:

SBE BioCatalyst Fund • Water Initiative • Center for Energy Initiatives • eLearning Center

## AICHE Annual Fund

### AICHE Annual Fund Overview

Donations made to the AICHE Annual Fund are unrestricted and provide essential financial support for a range of programmatic needs. Donations to the AICHE Annual Fund can be made in any amount, at any time throughout the year, and help AICHE deliver on our mission to support and advance the profession, its diversity, and the application of chemical engineering expertise to meet society's needs.

Every year, the AICHE Foundation Board of Trustees reviews Institute-wide funding priorities and directs the funds to select activities and programs. This year, we reorganized the AICHE Annual Fund (Where Need is Greatest) designation process to include the Institute's New Initiatives proposals for funding. This merged process is streamlined and will allow us to budget for project spending mid-year, while completing a calendar year fundraising cycle. Further, this new process will help enhance communications between the AICHE Foundation Board of Trustees and other AICHE Volunteer Leaders, and continue the development of new programs for our members and society at large.

## The AICHE Annual Fund supports:

- **The World of Chemical Engineering** - new programs that expand AICHE's global reach, promoting awareness and participation in the field of engineering
- **Best in Class** - initiatives to enhance the undergraduate curriculum and promote lifelong learning and continued interest in chemical engineering
- **Opening Doors for Young Professionals** - an initiative to engage young chemical engineers into the leadership of the profession, and AICHE
- **Grand Challenges and Opportunities** - public and government education initiatives on critical issues pertaining to water and energy
- **Expertise Anytime, Anywhere** - innovative products and services via new web technologies

## Donors Who Make a Difference

Every year, hundreds of loyal AIChE members go above and beyond their annual dues to support the programs and activities that allow AIChE to fulfill its mission and provide enhanced value for all chemical engineers.

And every year, there are individuals who extend their support even further by making a leadership gift to AIChE. The AIChE Foundation gratefully acknowledges the following donors for their tremendous generosity in 2011.

**Robert H. Smith, AIChE Foundation Trustee  
& Co-Chair of Annual Gifts Committee**



“Although I am retired, I owe a debt of gratitude to AIChE for the assistance the Institute has given me in my career. It helped me stay up to date technically, provided key business contacts, gave me a strong sense of professionalism and gave me an opportunity to take on leadership roles that prepared me for increased responsibility in management.

Supporting AIChE financially is just a way of paying back that debt. I would hope that my gifts would provide the same kind of opportunities for chemical engineers at the

beginning or well into their careers. I would strongly urge young chemical engineers to maintain their AIChE membership, actively participate in the local section and financially support the Institute.”

**Gavin P. Towler, AIChE Foundation Trustee**



“I was very honored to be presented with the Fuels and Petrochemicals Division Award this year and to be recognized by my colleagues in the refining, petrochemicals and gas processing sectors. I have made many good friends, learned a great deal and benefitted in lots of other ways from my involvement with the AIChE Fuels and Petrochemicals Division, so I thought it would be appropriate to donate the award to the AIChE Foundation’s Opening Doors Program where it can help younger chemical engineers to get involved and gain the same value from their AIChE experience.”

Peter J. Sibilski, AIChE Foundation Trustee



“Being a member of AIChE has been very beneficial to me both personally and professionally.

Consequently, I believe that it is vitally important to support and maintain this professional organization,

so that it can continue its mission of supporting chemical engineers around the world, especially newly minted, young professionals; with the various engineering tools, benefits, continuing education programs, and most importantly, the networking with fellow chemical engineers, that collectively allows us all to remain at the top of our game.”

## AIChE Annual Fund Highlight:

### **AIChE Water Initiative**

The scientific community and society are faced with pressing issues related to water. Questions regarding access to water, sustainability, purification and sanitation, and water security need to be addressed.

The primary objective of the AIChE Water Initiative is to tackle these critical water related issues by presenting and improving potential solutions, optimizing water use while minimizing pollution, collaborating to raise awareness, and sharing knowledge globally.

To this end, donations are going toward programming, government outreach, public education, and help AIChE serve as a liaison to other organizations involved in the water space.

The ultimate goal is to become the foremost catalyst in applying chemical engineering expertise in meeting societal needs in the area of water sustainability and security.

### ***Become a Part of the Solution.***

Visit <http://water.aiche.org/>.

## Overview

Every donation to AIChE helps support the creation and enhancement of programs that further the Institute's mission and enable our profession to have a greater impact on the world.

However, the leadership support AIChE receives from major donors makes it possible for the Institute to accomplish the visions of our most critical program needs and impact areas:

- **AIChE Annual Fund** support a range of annual funding priorities from enhanced educational programs to exciting new online member resources and technical initiatives.
- **Water Initiative** addresses critical issues surrounding water quality, security and sustainability through workshops, conferences, webinars and educational outreach activities.
- **Center for Energy Initiatives** leads the charge in a series of new programs that apply chemical engineering practice to help develop solutions to the world's energy problems.
- **Society for Biological Engineering BioCatalyst Fund** strengthens the bioengineering community through enhanced student initiatives, education services and training opportunities.
- **AIChE Leadership Challenge: Volunteer Leaders for the Future** a new subsidized membership program, led by AIChE Leaders, for young professionals designed to engage, cultivate and create future leaders of AIChE and the profession.
- **International Year of Chemistry Fundraising Gala**, Tuesday, November 15th, 2011 at 7:00pm, Gotham Hall, New York City, NY, benefitting Water and Energy Initiatives, two issues at the heart of the International Year of Chemistry.

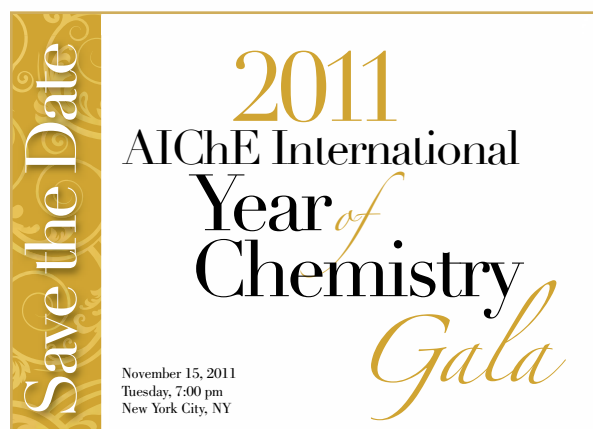
## In Focus:

**AIChE's International Year of Chemistry Gala** is one of the culminating events of an unprecedented year-long celebration of chemistry and chemical engineers. The gala will serve as the primary fundraising vehicle for AIChE's new energy and water initiatives, two focal points at the heart of the International Year of Chemistry.

Participation in the gala will build bridges among technology-based businesses and their partners in finance, law, and consulting. We look forward to celebrating chemical engineering's contributions to the world and helping meet the world's future challenges.

### Join the Worldwide Celebration.

Visit <http://aiche.org/ycgala>





## In Focus:

Institute Leaders Sid Sapakie (Past President, 2002), Al Wechsler (Past Chair, AIChE Foundation) and Jim Porter (Chair, AIChE Foundation) have pledged lead gifts toward the implementation and development of the **AIChE Leadership Challenge: Volunteer Leaders for the Future.**

This new major giving fundraising initiative will support a three-year subsidized membership program for young professionals, ages of 23-35, in exchange for their volunteer involvement and participation in AIChE.

The goal of the program is to bolster AIChEs young professional membership ranks and inspire a new generation of volunteer leaders. The more young professionals experience the benefits of belonging—by volunteering to take a leadership role in a local section, chair a session at a national meeting, or host a lunch & learn—the more they will understand the value that AIChE provides them and our profession. Their participation will strengthen our mission and secure a strong future for all members.

The AIChE Leadership Challenge will launch in 2012 with up to 200 young professionals, with the goal that 75% will remain active, full paying members when they “graduate” from the program.

**Lead the Way.** <http://aiche.org/leadershipchallenge>

## Donors Who Makes a Difference

### In reflecting on his lead gift to the Institute, Sid Sapakie says:



In a recent conversation with our financial advisor I asked her how to determine the best use of our charitable dollars. She said...“put your money where your passion is.”

My chemical engineering education, AIChE and the chemical engineering

profession have always been important to me. I believe they formed a foundation and provided ongoing value to whatever career success I achieved. Not to mention all the friends and colleagues that I met through AIChE.

Coincidentally, at a recent AIChE meeting, Glenn Taylor and I got into a discussion about the Foundation and its distribution of unrestricted contributions. I asked about the possibility of developing a targeted program aimed at an important need for the Institute. This led to numerous conversations with staff and volunteer leaders, which resulted in the new initiative which will hopefully increase members and develop future leaders for AIChE and the profession.

I chose to provide a lead gift as I believe this program could be truly valuable.”



## The members of the *AICHE Leaders Society* invite you to join them in support of AIChE.

**October 1, 2010 –  
September 1, 2011**

### **\$10,000+**

Scott D. Love  
Sidney F. Sapakie  
Darlene S. Schuster  
June C. Wispelwey

### **\$5,000 - \$9,999**

Thomas F. Edgar  
James F. Mathis  
Gregory Stephanopoulos  
Alfred E. Wechsler  
Vern W. Weekman

### **\$2,500 - \$4,999**

Deborah L. Grubbe &  
James B. Porter  
Basil C. Dumas  
James A. Trainham

### **\$1,000 - \$2,499**

John K. Bassett  
William D. Byers  
Maria K. Burka  
Andre Da Costa  
Dianne Dorland  
Robert C. Forney  
Thomas R. Hanley  
Dale L. Keairns  
Pauline Lee  
Robert W. Lundeen  
Kimberly L. Ogden  
Warren G. Schlinger  
Peter J. Sibilski  
Jeffrey J. Sirola  
Robert H. Smith  
John A. Sofranko  
Darsh T. Wasan  
Shariq Yosufzai

## Our Purpose:

The AIChE Leader Society, launched at the beginning of 2011, was established to recognize those whose annual leadership gifts to the Institute total \$1,000 or more. AIChE Leaders Society members demonstrate their personal commitment to the mission of AIChE as well as the advancement of the chemical engineering profession. These unrestricted gifts provide essential financial support for a variety of programmatic needs.

## How to Join:

AIChE Leader Society members make annual contributions of \$1,000 or more to the AIChE Foundation. Many corporations encourage philanthropic contributions by matching or multiplying their employees' gifts to charitable organizations. To make your gift go even further, please inquire to see if your employer matches such contributions to AIChE. To learn more about the AIChE Leaders Society and to add your name to this list, please contact the AIChE Foundation, at 646-495-1340 or [giving@aiiche.org](mailto:giving@aiiche.org).

## The members of the *AICHE Cumulative Giving Society* invite you to join them in support of AIChE.

**As of September 1, 2011**

### **Diamond (\$100,000+)**

Gordon A. Cain\*  
John J. McKetta  
John P. Sachs  
John A. Sofranko

### **Platinum (\$50,000 - \$99,999)**

James M. Braus  
Scott D. Love  
Stanley I. Proctor  
Charles E. Reed\*  
Darlene S. Schuster

### **Gold (\$25,000 - \$49,999)**

Richard E. Emmert  
Deborah L. Grubbe  
James M. Johnson  
James B. Porter  
Warren G. Schlinger  
James A. Trainham  
Alfred E. Wechsler  
Vern W. Weekman  
June C. Wispelwey

### Silver (\$10,000 - \$24,999)

Andreas Acrivos  
Calvin B. Cobb  
Hugh D. Guthrie\*  
Thomas F. Edgar  
Lowell L. Fellingner\*  
Bruce A. Finlayson  
Thomas R. Hanley  
Arthur E. Humphrey  
Harold S. Kemp\*  
Pierre R. Latour  
Norman N. Li  
James F. Mathis  
Darwin A. Novak, Jr.  
Otis A. Shelton  
Arnold F. Stancell  
Edward F. Take  
Glenn E. Taylor

### Sustainer (\$5,000 - \$9,999)

Robert F. Anderson  
Henry T. Brown  
Maria K. Burka  
Charles R. Cutler  
James R. Deam  
Dianne Dorland  
Basil C. Dumas  
Robert C. Forney  
Gerhard J. Frohlich  
Marvin E. Gibbs  
Joseph P. Glas  
Christine S. Grant  
Dale L. Keairns  
C. Judson King  
Peter B. Lederman  
Robert W. Lundeen  
Mary J. Markette

Thomas R. Marrero  
Edward R. H. McDowell  
Emmett R. Miller  
John W. Prados  
Sidney F. Sapakie  
Robert H. Smith  
Darsh T. Wasan

### Sponsor (\$2,500 - \$4,999)

Earl R. Beaver  
P. L. Thibaut Brian  
Evan Buck  
William D. Byers  
Andre Da Costa  
Myron Dmytryszyn  
Lawrence B. Evans  
Michael T. Harris  
Earp F. Jennings\*  
George E. Keller  
James G. Knudsen\*  
Henry T. Kohlbrand  
Henri J. Maget  
Thomas O. Mensah  
Rodolphe L. Motard  
Kimberly and Gregory Ogden  
Soni O. Oyekan  
Michael P. Ramage  
Daniel Schultheisz  
Warren and Diane Seider  
Jeffrey D. Siirola  
John C. Tao  
Hendrick C. Van Ness\*  
Roland Voorhees\*  
R. Kenneth Wolfe  
Wendy C. Young

\*deceased

## Our Purpose:

The AIChE Cumulative Giving Society was established in 2006 to acknowledge the ongoing support of key members of the Institute, without which AIChE Foundation activities would not be possible. This Society recognizes cumulative giving to AIChE Foundation activities and campaigns since 1994. These gifts ensure AIChE's position at the forefront of the chemical engineering profession.

## How to Join:

Cumulative Giving Society members make contributions in various amounts throughout their AIChE membership. Inclusion in this Society begins with cumulative gifts totaling \$2,500 and above. To inquire about your cumulative giving total, or to learn more information about the Cumulative Giving Society, please contact the AIChE Foundation, at 646-495-1340 or [giving@aiche.org](mailto:giving@aiche.org).

The members of the **AIChE Legacy Society** invite you to join them in support of AIChE.

**As of September 1, 2011**

James M. Braus  
William D. Byers  
Elizabeth\* and Albert\* V. Caselli  
John C. and Katherine L. Chen  
Edward L. Cussler  
Dianne Dorland  
Basil "Bill" C. Dumas  
Thomas F. & Donna P. Edgar  
Lowell L. Fellingner\*  
Richard Fielitz\*  
Deborah L. Grubbe & James B. Porter  
Sheldon E. & Anita Isakoff  
Raphael Katzen\*  
Dale L. & Von Keairns  
Sangtae Kim  
Peter B. Lederman

Roberto Lee  
Edward R. H. McDowell  
Soni O. Oyekan  
Stanley I. & Carol J. Proctor  
David A. Rosenthal  
Charles E. Reed\*  
John P. Sachs  
Darlene S. Schuster  
Warren D. & Diane H. Seider  
John A. Sofranko & Carol S. Lee  
George C. Szego \*  
John C. Tao  
Glenn E. Taylor  
Anonymous (2)

\*deceased

## Our Purpose:

The AIChE Legacy Society, established in 2007, celebrates and promotes the tradition of generosity and personal commitment to AIChE through "planned gifts" to the Institute. Such gifts can be unrestricted, or designated to a specific program or area within AIChE. These gifts provide lasting essential financial support for Institute-wide initiatives.

## How to Join:

AIChE Legacy Society members are those who have taken the special step of including AIChE in their long-term plans through a bequest provision, life-income gift, or other deferred giving arrangement. For more information, please contact the AIChE Foundation at 646-495-1340 or [giving@aiche.org](mailto:giving@aiche.org)

If we have accidentally omitted your name from our list, please us know and accept our sincere apologies for the oversight.

**AIChE<sup>®</sup>**  
*Remembers*

Mike Amos  
David Himmelblau  
Bernard Lee  
Elisabeth "Pinky" McKetta  
Klaus Timmerhaus



## Foundation Highlight: **100% Campaign**

This year, members of the AIChE Board of Directors and Foundation Board of Trustees are demonstrating their leadership influence by participating in the 100% Campaign. No matter the type, size nor designation of gift, we are hoping to accomplish 100% giving participation from all AIChE leaders by the end of 2011.

100% Board support is key to the Institute's short and long-term financial success. AIChE leaders share a great opportunity to motivate all members to go above and beyond their annual dues and build an even stronger

base of philanthropic support for the Institute's most impactful programs and activities.

The AIChE Foundation must make every effort to increase our fundraising this year and in the years ahead. For this we must call upon the full participation of our Directors and Trustees. If we can accomplish 100% Board support in 2011, we are confident AIChE can reach new professional heights and achieve even greater fundraising accomplishments in the years ahead.

## 2010 AIChE®

### Foundation Donor Recognition Celebration



### Corporate Support – Spotlight on ScaleUp










Now in its fifth year, AIChE's ScaleUp program underscores the continuing importance of partnerships between the private sector and nonprofit organizations. Designed to serve as a bridge between industry and chemical engineering students, ScaleUp provides corporate-subsidized membership in AIChE to over 14,000 undergraduate chemical engineering students at more than 160 colleges and universities in the United States and Canada. This enables a broad constituency of engineering students to benefit early on from exposure to best practices, safety training, career development tools, current research, and employment opportunities. In turn, ScaleUp corporate sponsors gain access to future engineers who are among the "best and the brightest" through AIChE's initiatives, products and networking opportunities.

To reflect changes within the marketplace and AIChE's internal business units, in 2011, ScaleUp was rebranded with an array of new product offerings that provide even greater value to corporate sponsors. This includes enhanced recruitment opportunities, additional avenues for corporate exposure, and heightened emphasis on safety training. Such changes reflect the ongoing need not only for nonprofit entities to provide sustainable value to their corporate partners, but the necessity to keep pace in an increasingly competitive and dynamic global environment.

An engaged, informed cadre of future chemical engineers benefits not only companies, but society as well. AIChE's Safety and Chemical Engineering Education (SACHE) Certificate Program has awarded nearly 6,000 certificates since 2008 to undergraduate chemical engineering students who have demonstrated proficiency in process safety training, testimony to AIChE's commitment to fostering safety awareness and practice in the chemical engineering workforce.

With an eye to the future, corporate partnerships such as ScaleUp that provide societal benefit while furthering the chemical engineering profession will continue to be an integral part of AIChE's strategic efforts. To this end, AIChE gratefully acknowledges its ScaleUp Corporate Sponsors for their role in enhancing the undergraduate experience and building a solid foundation for the next generation of chemical engineers.

**Free Undergraduate Student Membership  
Sponsored By:**

Platinum	Gold	Silver
	    <small>The miracles of science™</small>	   <small>A Honeywell Company</small>
		



## Total AIChE Foundation Financial Results Year-End 2010

\$K	Where Need is Greatest	Opening Doors for Young Professionals	Energy Prize	Admin/ General	Endowment Funds	Student Programs	Women's Initiatives	WISE Program	Total Foundation
Open Balance	147	69	20	1	100	0	74	-11	401
Revenue	166	33	0	2	0	20	18	15	282
Expense	-105	-58	0	-125	0	-20	-16	-21	-349
Net	61	25	0	123	0	0	2	-6	-67
Ending Balance	208	44	20	-122	100	0	76	-17	334

## Total Member Supported Programs Fund Balances Year-End 2010 (\$K)

All Member Supported Programs Year-End 2010 Fund Balances	Total (\$K)
Where Need is Greatest, Opening Doors, Energy Prize, Administration	150
Endowment Funds	100
Minority Programs, Student Programs, Women's Initiatives	101
WISE Internship	-17
Total	334

## Corporate-Supported Programs

The Student Membership Initiative "ScaleUp", the only corporate-supported program, has been moved to Student Programs. During 2010, corporate sponsors contributed \$95K to the program, and all remaining reserves were expended.

## About AIChE Foundation- Overview & Governance

The AIChE Foundation raises funds to support projects and activities that further the Institute's mission. Through the generosity of AIChE members and our partners in industry, the AIChE Foundation facilitates the development and implementation of new and enriched programs for members and the public.

Funds raised by the AIChE Foundation have supported initiatives to interest children in chemical engineering and increase public awareness of the contributions chemical engineers make to the quality of life. Ongoing programs administered by the AIChE Foundation include scholarships and support of activities for students, young professionals, women and minority chemical engineers.

The AIChE Foundation is governed by the AIChE Foundation Board of Trustees and operates under the auspices of the AIChE Board of Directors. The AIChE Foundation is not a separately incorporated entity but is a business unit of AIChE.

In 2006, the operational structure of the AIChE Foundation was enhanced to better coordinate AIChE's volunteer-driven fundraising activities. These changes have allowed the AIChE Foundation to more actively meet the growing demands of existing programs and new initiatives, as well as support the development of the Institute's strategic goals.

The AIChE Foundation Board of Trustees has been organized into five smaller Foundation Committees, each focusing on types of gifts and donor communities. Committee activities are overseen by the AIChE Foundation Executive Committee. All Foundation activity follows established Operating Guidelines.

### Board of Trustees

#### Chair

James B. Porter

#### Past Chair

Alfred E. Wechsler

#### Vice Chair

Peter B. Lederman

#### Trustees

Luke E. Achenie

Neil L. Book

James M. Braus\*\*\*

Maria K. Burka\*\*

William D. Byers

Bond Calloway

Connie E. Carrol

Robert P. Chambers

Chen-Hwa Chiu

John F. Cirucci

Brian S. Daly

Dianne Dorland

Basil (Bill) C. Doulmas

Thomas F. Edgar

Rafiqul Gani

Eduardo D. Glandt

Deborah L. Grubbe

Carol K. Hall

Thomas R. Hanley

Michael T. Harris

L. Louis Hegedus

Dennis C. Hendershot

Dale K. Keairns

Sangtae Kim

Henry (Hank) T.

Kohlbrand\*\*

Norman N. Li

Scott D. Love

Thomas R. Marrero

Edward R. H. McDowell\*\*\*

John J. McKetta

Duncan Mellichamp

Thomas O. Mensah

David N. Myers

Kimberly L. Ogden

Soni O. Oyekan

Angelo J. Perna

Syamal K. Poddar

John W. Prados

Stanley I. Proctor\*\*\*

Gintaris (Rex) V. Reklaitis

David A. Rosenthal

John P. Sachs\*\*\*

Darlene S. Schuster

Warren D. Seider

Otis A. Shelton

Peter J. Sibilski

Robert H. Smith

John A. Sofranko

Gregory N.

Stephanopoulos

Glenn E. Taylor

Cheryl I. Teich

Matthew V. Tirrell

Gavin Towler

James A. Trainham

Darsh T. Wasan

Vern W. Weekman

James Wei

June C. Wispelwey

S. Shariq Yosufzai

\*Honorary

\*\*Ex-Officio

\*\*\*Emeritus

## Committees

### **Annual Gifts Committee, Co-Chairs, Tom Hanley and Bob Smith**

This committee's purpose is to increase annual funding through personal contact and improved communications with loyal donors and new prospects. It will identify existing and potential donors through direct mail, online fundraising, prospecting, personalized cultivation and solicitations. The focus of this committee will be on increasing annual giving numbers, through gifts of any amount, that are designated toward funding priorities that support the mission of AIChE. This committee works with other AIChE Foundation committee members and staff on annual appeals and other program specific campaigns.

### **Major Gifts Committee, Co-Chairs, Tom Edgar and Al Wechsler**

This committee's purpose is to increase major donor funding by cultivating relationships with donors and prospects through personal contact, written correspondence, phone and special events. It identifies and reviews major gift solicitation opportunities to the AIChE Foundation and presents any conflicts to the AIChE Board of Directors. This committee works with other AIChE Foundation committee members and staff to maintain a high donor retention rate, both in numbers of donors and funding received annually, and focus sharply on donors capable of major and leadership gifts to AIChE.

### **Corporate Gifts Committee, Chair, Jim Porter**

This committee's purpose is to increase corporate funding by cultivating and securing new corporate donors, as well as funding from current corporate donors. This committee will work to leverage the needs of the

corporate sponsor, with the resources and benefits AIChE has to offer. This committee works with other AIChE Foundation committee members and staff on increasing the number of corporate sponsors, as well as size of commitments, participating in AIChE ScaleUp and other corporate giving programs.

### **Planned Gifts Committee, Co-Chairs, Pete Lederman and Glenn Taylor**

This committee's purpose is to increase membership in the AIChE Legacy Society by identifying new planned giving prospects and secure planned gifts through personal contact, phone contact, written correspondence, and special events throughout the year. This committee will work with other AIChE Foundation committee members and staff on marketing the AIChE Legacy Society to prospects through bequests, life-income gifts, and other deferred giving arrangements.

### **Grants Committee, Co-Chairs, John Cirucci and Darlene Schuster**

This committee's purpose is to research and identify potential grant funding opportunities for the AIChE Foundation. The committee also participates in the development and review of grant proposals prepared by AIChE staff members and AIChE volunteer groups. This committee also works with other AIChE Foundation committee members and staff on identifying AIChE Foundation projects and programs that may be eligible for government, corporate or private foundation grant funding.





## Closing Message and Thank You Building a Stronger AIChE

The funds raised by the AIChE Foundation this year, and every year, help keep our community vibrant and thriving. Thanks to the generous support from our individual and corporate donors, AIChE is creating new opportunities for all chemical engineers to advance the technologies and solutions that address the world's most critical issues. Every single donation is helping to further the Institute's mission and secure a stronger AIChE.

The AIChE Foundation is committed to helping the Institute reach new professional heights. Whether we are raising funds to support the Institute's water, energy or bioengineering initiatives, or programs to engage young professionals, we are focused on increasing financial support for our most vital programs, and working together to meet the Institute's global, educational, technological and societal goals.

With 2011 proclaimed as the International Year of Chemistry, this is a great opportunity to set our sights on the future of AIChE. Thank you, all, for your generous support and for joining me again in making 2012 another great year for chemical engineers everywhere.

There's no doubt that the work we have ahead of us this year will be challenging, however, I am confident that a more sharply focused fundraising strategy, clear action plan and mutual effort to increase financial support will bring the AIChE Foundation to the next level. If we accomplish our goals this year, I believe we will set a precedent for success for years to come.





# AICHE<sup>®</sup> 2011

## FOUNDATION REPORT

American Institute of Chemical Engineers

Questions? Contact the AIChE Foundation at 646-495-1340 or [giving@aiiche.org](mailto:giving@aiiche.org)